

International trade fair for plumbing, sanitation, bathroom & kitchen, renewable energy and home automation systems in India

# 20 - 22 May 2021



# Connect. Build. Network.

With the success of the last 3 editions, ISH India powered by IPA has established itself as India's leading B2B trade fair for plumbing, sanitation, bathroom & kitchen, renewable energy and home automation systems. An extension of its mother brand, the exhibition in India has become a revered business point for participating companies to nurture direct contacts with key decision makers.

Organised by Messe Frankfurt Trade Fairs India Pvt Ltd and Indian Plumbing Association (IPA), the fair has shown an upward climb in exhibitor and visitor quality. In fact, because last year's edition in Mumbai was received so well, the 2021 show will also be strategically held in the business capital of India.

# Facts & figures that prove the show's success\*

6,276

business visitors

76%

of exhibitor content reached the right target audience

exhibitors

84%

of the exhibitors will consider participating again in the next edition

\*Based on survey conducted by Wissler & Partner on the 2019 edition What we have noticed is that focused visitors were coming, which is very good for us, because when focused people come in that is where we feel comfortable, because we are not a trading kind of a business, we are more of a project kind of a business. And people who are serious, who understand what technology is about, they will definitely pass by the booth. ISH India powered by IPA has given us a good platform to start up in India. We are committed, and we expect to grow along with the show.

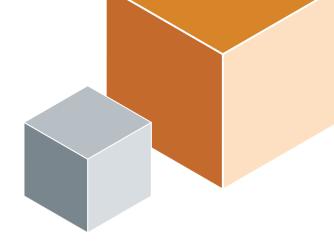
## **Mathew Cherian**

Regional Sales Manager, Bradford White Corporation

This is our first time at ISH India powered by IPA. We are satisfied with the visitors at the show and hope to increase our booth space during the upcoming edition.



# Display your innovations to future clients!



# Exhibit with us now!

# The bathroom experience

- Bathtubs
- Shower cubicles
- Bathroom furniture and accessories
- Sanitary ceramic
- Swimming pools
- Saunas
- Faucets
- Water treatment
- Water storage



## **Kitchens**

- Modular kitchens and fittings
- Accessories
- Furnishing
- Lighting
- Cabinets
- Built-in appliances
- Sinks, taps and fittings
- Finished worktops



# Building and energy technology

- Boilers/burners/heaters/flues/heat pumps
- Solar energy systems
- Rainwater harvesting systems
- Traditional tiled stoves
- Fireplaces
- Fittings and components for heating equipment
- MSR technology and home automation

# World of installation technology

- Appliances and systems for surface mounting
- Pipes/fittings/fastenings and plumbing techniques
- Tools and workshop equipment/office, IT and communications technology





- Solar thermal energy
- Photovoltaics/biomass/heat pumps
- Wood and pellet burners
- Solar energy systems
- Traditional tile ovens (Swedish ovens)





# Dive into a rich pool of focussed visitors

At ISH India powered by IPA, you can expect visitors from focussed profiles that will enable you to have quality conversations and generate better business leads!

# **Industry related**

- Architects and interior designers
- Plumbing consultants and contractors
- Project management consultancies
- Technical planners and engineers
- Construction and housing industry
- Building authority
- Municipal engineering management
- Public administration departments
- Energy management service companies
- Urban planners
- MEP consultants
- Hotel purchase managers
- Hospital administrators
- Engineering departments

This is my second visit to ISH India powered by IPA. It is a good platform to witness new product developments. The products from brands like Rothenberger and NuGreen are aesthetically pleasing and look sturdy. We are constrained for time nowadays. Since all these brands are under one roof, it makes sense for professionals to come mingle and share their knowledge. I would like to visit the next edition as well, because there will be something new every year.

Shyamala Prabhu, Architect, Aakruti Architects & Designers

This is my first visit to this show. Some of the brands are definitely interesting, like Viega. I like the fact that people are talking about "water conservation" and "saving water", which is the need of the hour. I am very happy with my visit, because I've seen a lot of new products. I look forward to visiting more events like this from Messe Frankfurt. I can find different technologies under one roof, that's why it's so convenient. I will definitely recommend this show to my network.

Nimish Ajmera, Director, Ajmera Group of Companies

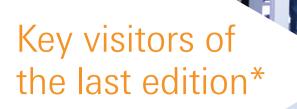
We wanted to check the technologies and products available in the plumbing and sanitation sectors and I am impressed with the products displayed at the show. Some technologies under the water filter and piping segments are cost-effective and innovative. Our visit to ISH was fruitful with good exposure.

D.R Jalan, HOD - Procurement, Sunteck India Ltd

# Trade related

- Dealers, wholesalers and distributors
- Retailers
- Industry end users (e.g. hotels, shopping malls, restaurants, public facilities etc.)





Aakruti Architects

& Designers Saolapurkar

The Wadhwa & Associates Kanakia Solutions Private Limited Group KS Designs Sunteck India Ltd Efnra Consultants Clover C. R. Narayana Rao Shapoorji Ajmera Group Hiranandani Builders Consultants Private Limited of Companies Modi Srivastava & Arihant Superstructures Ltd Lodha Group Associates

ACME Housing Lakhani Group

\*Some of the top visitors in the 2019 edition held in Mumbai

# Participate and benefit from our promotions!

Get on board the 2020 edition and increase your brand's visibility through our ongoing marketing campaigns!

- E-campaign, SMS & WhatsApp
- Trade Media
- Tie-ups with industry associations
- Direct mail
- Brand activation
- Telecalling
- Social media engagement
- Special exhibitors videos
- Public Relations







# Raw space (min. 21 sqm)

Ideal for your own designer stall. Exhibitors can fabricate and design their stand, subject to organiser's approval. Power supply is charged separately.

# Standard shell scheme (min. 9 sqm)

A shell scheme booth includes stand construction and dismantling, one lockable information cabinet and three chairs, one waste bin, stand partitions, spot lights including power as per entitlement, wall-to-wall carpet, fascia board with company name/booth number, one catalogue, exhibitor passes, general security, daily booth cleaning.

# Show information

**Date:** 20 – 22 May 2021

Venue: Hall 1, Bombay Exhibition Center, Mumbai

# **Principal Partner**







Gold Partner



# Strategic Industry Partner



# **Industry Support Partners**































# **Supporting Associations**













# Ensure your participation at ISH India powered by IPA, contact:

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